



## WE SPECIALISE IN CREATING CUSTOMISED RISK AND INSURANCE SOLUTIONS FOR CORPORATE BUSINESSES

At the heart of our business is gaining an in-depth understanding of yours! We structure value-accretive integrated insurance and reinsurance programmes which align with your unique risk needs.

Business risks are dynamic – evolving and changing over time. It is imperative that the level and scope of your risk protection are adjusted and aligned to these changes. Ensuring you are protected against your critical risk exposures in the most cost-effective manner will safeguard the longer-term sustainability of your business.

**Olea South Africa**, an Olea company, is in the unique position of being the only Pan African broking business in South Africa, with an extensive footprint (offices in 25 countries plus correspondents in a further 13) in Africa, operating in the English, French and Portuguese speaking countries. This means that Olea can provide a blend of South African expertise, and market presence, with locally based servicing capability, both in South Africa and across the African continent.

### What we offer:



#### Industry Sectors

- Mining and Metals
- Energy
- Construction
- Manufacturing
- Financial & Banking
- Retail
- Transport
- Hospitality
- Medical and Healthcare
- FMCG



#### Reinsurance

- South African Markets
- African Reinsurers
- Lloyds, London Market and European Carriers
- Middle East and Asian Markets
- Reinsurance Inwards and Outwards



#### Local Capabilities

- Compliant implementation in every country
- Quality Service throughout Africa
- Pan-African and Global Insurance Programmes
- Cell-captives and Captives
- Parametric Solutions



#### Key Areas of Cover

- Property
- Cyber
- Liability
- Marine
- Construction
- Financial covers
  - Directors' and Officers' Liability
  - Commercial Crime, etc.
- Motor
- Mining Rehabilitation
- Human Capital-related

## Benefits of doing business with us:

A viable alternative to the traditional insurance brokers in Africa through our extensive network led by experienced and knowledgeable entrepreneurs.

- Well positioned to serve clients in South Africa and across the continent (footprint in 25 countries).
- Capacity to provide structured, integrated solutions that allow clients to leverage off their buying potential while achieving economies of scale and efficiency.
- Our *in territory* presence on the continent ensures integrated solutions are structured to satisfy regulatory requirements.
- Ability to respond to a growing need for modern approach to insurance and reinsurance broking.
- Innovative online dashboards providing clients with real-time access to data.
- Partnerships with other global brokers who do not have an African network.
- Give you access to industry specialists with an In-depth understanding of the unique risk exposures of your business.
- Access to both local and international insurance partners and insurers.
- Assign a dedicated relationship manager for your business, with executive oversight for a hands on approach.
- Fast turnaround times, so your claims are settled timeously to avoid business disruption.



## Our Team



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A South African Broker  
with an African Footprint